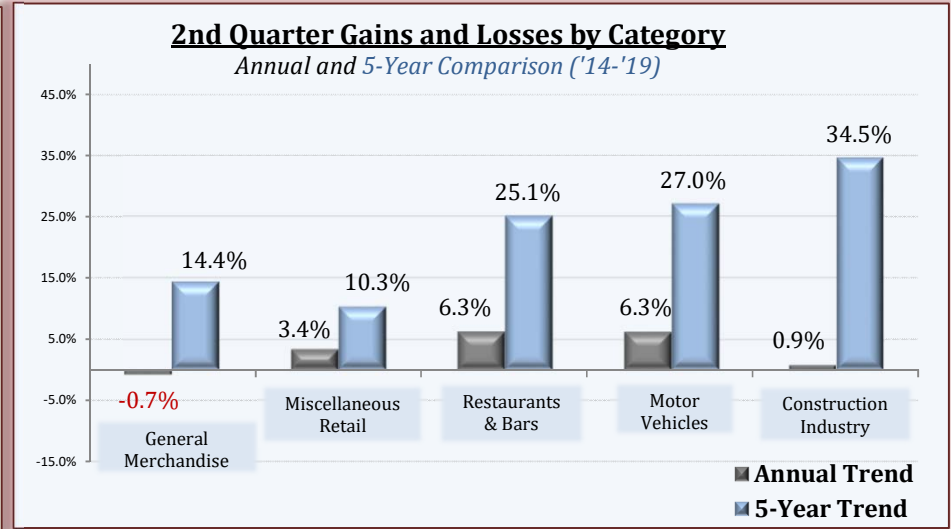
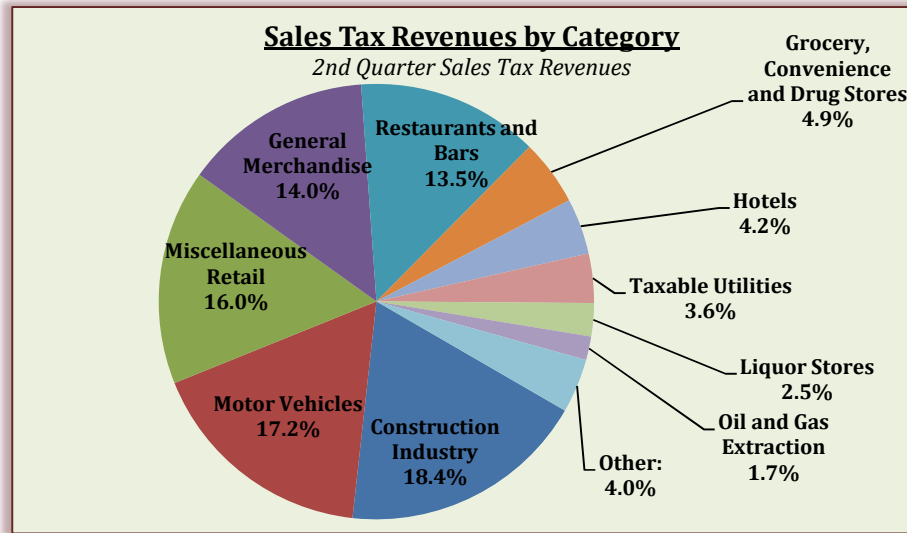


QUARTERLY SALES TAX REVENUE BY CATEGORY

This report shows sales tax revenues generated during the quarter (collected May - July) to demonstrate taxable retail activity by business category.



2nd Quarter Revenues by CATEGORY	2018	2019	% of Total	Annual Change	5-Year Change
(1) Construction Industry	2,271,389	\$ 2,290,938	18.4%	0.9%	34.5%
(2) Motor Vehicles	2,008,931	\$ 2,134,626	17.2%	6.3%	27.0%
(3) Miscellaneous Retail	1,926,672	\$ 1,992,202	16.0%	3.4%	10.3%
(4) General Merchandise	1,749,839	\$ 1,737,160	14.0%	-0.7%	14.4%
Restaurants and Bars	1,585,078	\$ 1,684,553	13.5%	6.3%	25.1%
(5) Grocery, Convenience and Drug Stores	583,956	\$ 607,659	4.9%	4.1%	43.9%
Hotels	487,461	\$ 518,618	4.2%	6.4%	34.8%
(6) Taxable Utilities	560,771	\$ 453,467	3.6%	-19.1%	-23.8%
Liquor Stores	315,296	\$ 308,186	2.5%	-2.3%	16.0%
(7) Oil and Gas Extraction	204,042	\$ 215,958	1.7%	5.8%	-11.1%
Other:					
(8) Business to Business	306,904	\$ 350,723	2.8%	14.3%	47.2%
Aviation Industry	56,599	\$ 57,728	0.5%	2.0%	-35.3%
Miscellaneous Leasing Companies	51,573	\$ 53,188	0.4%	3.1%	82.0%
Miscellaneous Other	42,485	\$ 37,799	0.3%	-11.0%	-5.8%
TOTAL	\$ 12,150,996	\$ 12,442,805	100.0%	2.4%	20.1%

Category Descriptions

(1) **Construction Industry**- building materials, contractors and construction equipment.

(2) **Motor Vehicles**- new and used auto dealerships, auto parts and accessories, tire distributors and repair shops.

(3) **Miscellaneous Retail**- furniture, electronics & appliances, sporting goods, clothing & accessories and other specialty retail stores.

(4) **General Merchandise**- department stores, warehouse clubs and superstores.

(5) **Grocery, Convenience and Drug Stores**- sales tax generated on taxable transactions only: food for home consumption, prescription medications and gasoline are all exempt from sales tax.

(6) **Taxable Utilities**- telecommunication, cable and commercial utilities. Residential utilities are exempt from sales tax.

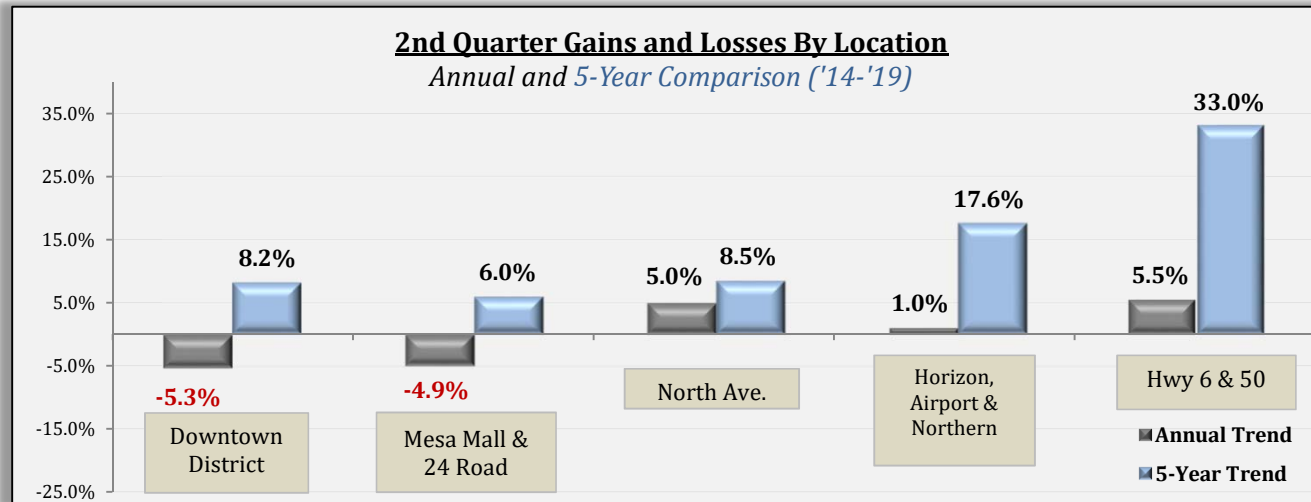
(7) **Oil and Gas Extraction Industries**- SALES TAX ONLY remitted by support companies and suppliers of the oil and gas extraction industry. *Use tax remitted by this industry is not included in this amount.*

(8) **Business to Business**- companies that sell directly to businesses (software, equipment, supplies, furniture).



QUARTERLY SALES TAX REVENUE BY LOCATION

This report shows sales tax revenues generated during the quarter (collected May - July) to demonstrate taxable retail activity by business category.



Sales Tax Districts

- (1) Highway 6 & 50 from 1st and Grand to Fruita.
- (2) Mesa Mall and 24 Road Corridor North to I-70 Business Loop.
- (3) North Avenue from 1st Street to I70B.
- (4) Horizon Drive, Airport and Northern Industrial.
- (5) Downtown District: 1st Street to 7th Street and Belford Avenue South to Pitkin.
- (6) Northwest Industrial: North of Highway 6 & 50, West of the 24 Road Corridor.
- (7) Southern Industrial and Riverside Parkway: South of Highway 6 & 50, Downtown District and I70B to the Colorado River.
- (8) Patterson Road from 24 Road to I70B.
- (9) I70B from Downtown to Interstate 70.
- (10) Northwest Commercial and Business Park: North of Highway 6 & 50, East of 24 Road Corridor and West of 1st Street.
- (11) Highway 50 from 5th Street Bridge East.
- (12) Orchard Avenue and Metro: South of Patterson Road and North of I70B and 6 & 50, excluding North Avenue and Downtown District.
- (13) Highway 340 Corridor from Colorado River to Fruita.
- (14) Area Wide Collections: taxable transactions not limited to one area (taxable utilities, financing companies, etc.).

2nd Quarter Revenues by LOCATION	2018	2019	% of Total	Annual Change	5- Year Change
(1) Highway 6 & 50	\$ 2,797,880	\$ 2,952,321	23.7%	5.5%	33.0%
(2) Mesa Mall & 24 Road Corridor	\$ 2,339,017	\$ 2,224,466	17.9%	-4.9%	6.0%
(3) North Avenue	\$ 1,187,507	\$ 1,246,424	10.0%	5.0%	8.5%
(4) Horizon, Airport, & Northern Industrial	\$ 719,715	\$ 727,085	5.8%	1.0%	17.6%
(5) Downtown District	\$ 694,104	\$ 657,529	5.3%	-5.3%	8.2%
(6) Northwest Industrial	\$ 423,642	\$ 480,594	3.9%	13.4%	27.2%
(7) Southern Industrial & Riverside Parkway	\$ 463,919	\$ 453,848	3.6%	-2.2%	13.2%
(8) Patterson Road Corridor	\$ 377,732	\$ 381,606	3.1%	1.0%	38.1%
(9) I-70B Corridor	\$ 241,145	\$ 271,636	2.2%	12.6%	131.9%
(10) Northwest Commercial & Business Park	\$ 265,605	\$ 264,618	2.1%	-0.4%	18.0%
(11) Highway 50	\$ 217,496	\$ 249,751	2.0%	14.8%	7.1%
(12) Orchard Avenue Mixed Use, Metro Area	\$ 194,476	\$ 194,902	1.6%	0.2%	-4.1%
(13) Highway 340 Corridor	\$ 101,198	\$ 111,301	0.9%	10.0%	63.9%
(14) Area Wide Collections	\$ 993,963	\$ 975,647	7.8%	-1.8%	-1.5%
Outside Mesa County	\$ 903,517	\$ 1,008,493	8.2%	11.6%	70.3%
Residential & Unincorporated Mesa County	\$ 230,080	\$ 242,584	1.9%	5.4%	29.9%
TOTAL	\$ 12,150,996	\$ 12,442,805	100.0%	2.4%	20.1%